Simple Questions: Rate Your Fair Lending Compliance Program

Is your financial institution staying on top of fair lending compliance regulations? Take a few minutes and find out. Review these 5 key compliance program attributes to determine your FI's score.

5=EXCELLENT, 4=ABOVE AVERAGE, 3=AVERAGE, 2=BELOW AVERAGE, 1=POOR, 0=INCOMPLETE

Do you perform a fair lending risk assessment regularly?

Are you examining your risks based on your institution's market, products of

Are you examining your risks based on your institution's market, products offered, and day-to-day operations? Are you assessing your pre-application activities, underwriting and pricing, and servicing activities by market, delivery channel, and product line? This process should include an evaluation of how your compliance management program is managing the fair lending risk.

CIRCLE SCORE: 5/4/3/2/1/0

Do you have clear and explicit underwriting, pricing and servicing policies & procedures? Is there an annual review to ensure the policies and procedures are keeping up with with market and regulatory changes? Do your policies have subjective language (e.g., "character") that may allow for individual interpretation and subsequent discretion? Is the exception management process explicit?

CIRCLE SCORE: 5/4/3/2/1/0

Do you conduct annual fair lending training?

Consider your approach for employees, officers, management, and the board of directors. Is there regular reinforcement on the policies and procedures to increase employee awareness and ownership for compliance? Is there role-specific training for key employees that are involved with

your credit products?

CIRCLE SCORE: 5/4/3/2/1/0

Are you analyzing and monitoring your loan data on a regular basis?

Data analysis is the cornerstone of your fair lending compliance. Start with macro views and look to define where disparities in your lending patterns may exist. Are you statistically evaluating the data consistent with the Interagency Fair Lending Exam Procedures (including: market, redlining, product steering, pricing, underwriting risks)?

CIRCLE SCORE: 5/4/3/2/1/0



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Do you actively evaluate exceptions to policy?

When evaluating exceptions, there are four primary items to consider:

- 1. Why are exceptions being requested?
- 2. What is the frequency of these exceptions?
- 3. What are the reason codes?
- 4. Does compliance and management have documentation and reporting for these exceptions?

CIRCLE SCORE: 5/4/3/2/1/0

Your program's total fair lending score: _____

20-25 points: Nice job! There may be just a few places to review and improve your program.

13-19 points: Risks likely exist. Consider investing more in fair lending compliance this year.

0-12 points: Serious risks may exist. Based on your score, there may be compliance management gaps and areas of risk. Consider reevaluating your time and resource allocation.

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Looking for a better way to manage fair lending compliance?

Contact us for a demo of our solutions today

